

CORNERSTONE PROPERTIES: SERVING THE VICTORIA AREA SINCE 1987

**Property Management
Firm Maintains Portfolio Of
Commercial & Residential
Properties**

**“The key part of
operating a successful
property management
business is earning the
trust of the owners.”**

JASON MIDDLETON
PRESIDENT, CORNERSTONE PROPERTIES LTD.

VICTORIA – The most important function of a property management company is to remove worries and stress from the minds of its clients – property owners. For more than 30 years **Cornerstone Properties Ltd.** has been doing just that, to the point that today the firm looks after more than 4,500 units, from strata corporations to residential rentals and commercial buildings, for clients located locally and across the country and beyond.

“In 1987 my father (**Bill Middleton**) started the business. He was already working as a property manager for another firm, **West Coast Savings Credit Union** (now **Coast Capital Savings**),” explained Cornerstone’s President **Jason Middleton**.

“The Credit Union had decided to close some of its divisions including the property management division. They told my Dad they were going to have to let him go. He said to them ‘well, there’s a book of business here, some desks and chairs, don’t give me any severance just assign me the contracts and we’ll call it good’ and that’s how Cornerstone was founded.”

The company founder had been instrumental in setting up the Credit Union’s property management division so he was already intimately involved in all aspects of its operations. Taking over the entity as a separate business has ultimately proven to be a sound decision for Bill Middleton, and eventually for his son Jason who joined the firm in 1992.

“I was just fresh out of High School, so really I grew up in this business. I was coming out of High School and didn’t really know what I wanted to do,

SEE CORNERSTONE PROPERTIES | PAGE 9



Cornerstone Maintenance responds to the day to day problems that can arise when looking after properties



What it’s all about: Cornerstone Properties looks after more than 4,500 units across the Greater Victoria area

RDH

Making Buildings Better™

**Congratulations to
Cornerstone Properties on a
milestone anniversary
of 30 years!**

We look forward to continued success together.

VICTORIA 250 479 1110 | COURTENAY 250 703 4753
RDH.COM

EST. 1971
APEX STEEL & GAS LTD.
534 DAVID STREET, VICTORIA, BC V8T 2C8
EMAIL: jerry@apexsteel.ca

We are pleased to support
Cornerstone Properties. All the
best for the next 30 years.

Tel: 250-386-2929
Fax: 250-386-1612
24 Hour Emergency: 250-388-1827

PROLINE
Roofing & Gutters

Proline Roofing is proud of
our partnership with
Cornerstone Properties
and congratulates their
team for 30 years in
business with best wishes
for the decades ahead.

3578 Quadra Street, Victoria, BC
250-475-1310
www.prolineroofing.com